

# **BELCOR**

**CITY FRINGE REAL ESTATE**

**TENANT REPRESENTATION  
RELENTLESS ADVOCATES FOR OUR CLIENTS**

# TENANT REPRESENTATION

**225**  
TENANTS

The number of tenants  
we've acquired for  
across London

**565,210**  
SQ FT

Amount of sq footage  
we have acquired for  
clients across London

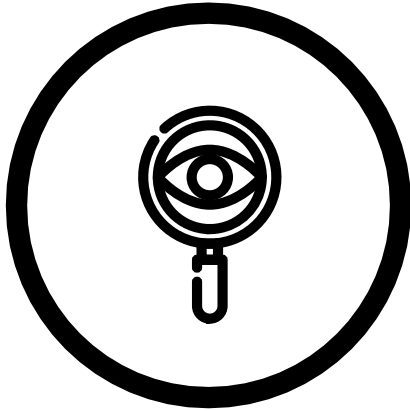
**23%**  
COST SAVINGS

The average cost savings  
we have made for clients  
across London

# TENANTS WE'VE FOUND AMAZING SPACES FOR



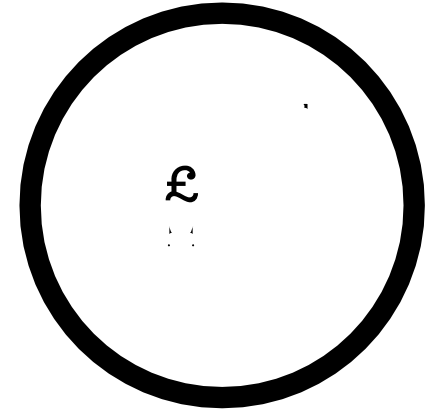
# WHY USE BELCOR



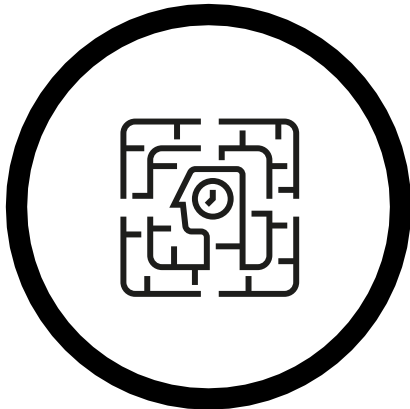
We do the searching,  
so that you don't  
have to



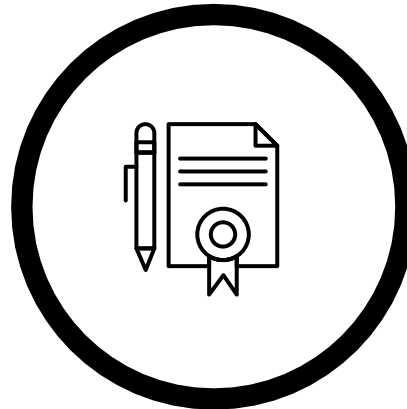
We are able to  
introduce off-market  
opportunities



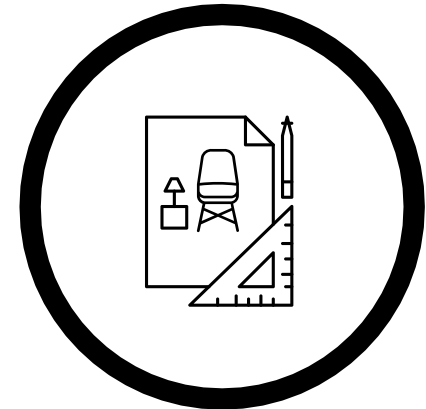
We know the market,  
negotiating the best terms  
to save you time and money



Our experience will prevent  
you from signing up to  
onerous terms that could  
affect future growth



We manage the legal  
process, ensuring that  
your deal successfully  
completes on time and in  
your best interests



Alongside our partners  
we provide design &  
fit-out advice to suit  
your companies office  
requirements

# OUR TENANT REPRESENTATION PROCESS

1

## STRATEGIC REVIEW

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- > Client meeting to gain clear understanding of your requirement
- > Provide specialist advice on current market climate

2

## PROPERTY SEARCH

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- > Identify 'on market' and 'off market' opportunities
- > Shortlisting suitable options

3

## ACCOMPANIED VIEWING TOURS

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- > Viewing premises options
- > Space planning preferred options
- > Further viewings of final options

4

## NEGOTIATIONS & AGREEING TERMS

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- > Achieving the most favourable terms
- > Providing clarity and advice on all terms

5

## LEGAL NEGOTIATIONS

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- > Supporting your solicitor
- > Monitoring the transaction process

6

## FIT-OUT

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- > Our fit-out partners can help with every step up until move in day





**Central  
Film  
School**

We worked on behalf  
of CFS to acquire this  
15,000 sq ft mid-terraced  
Victorian building in  
Clapham off-market.





We represented this  
global iconic brand in  
acquiring 'The Beats  
Residency' building in  
the heart of Shoreditch.



WHITBY STREET





We acted on behalf of one of the UK's fastest growing streetwear companies to acquire their new HQ in this converted warehouse building in the heart of Farringdon.





## SOMESUCH

We represented this trendy production company in finding this 5,000 sq ft hidden gem in Wilkes Street, Spitalfields.

H. SUSKIN (TEXTILES) LTD.  
GENERAL TEXTILE & TRIMMING MERCHANTS  
4 WILKES STREET E1 Tel 247 1602 3 - 4286



**WE'RE READY  
TO FIND YOUR  
COMPANY'S  
NEW HOME**

**BELCOR**

Contact the team to begin your search

**020 7375 3444 / INFO@BELCOR.LONDON  
WWW.BELCOR.LONDON**