

BELCOR

CITY FRINGE REAL ESTATE

**TENANT REPRESENTATION
RELENTLESS ADVOCATES FOR OUR CLIENTS**

TENANT REPRESENTATION

225
TENANTS

The number of tenants
we've acquired for
across London

565,210
SQ FT

Amount of sq footage
we have acquired for
clients across London

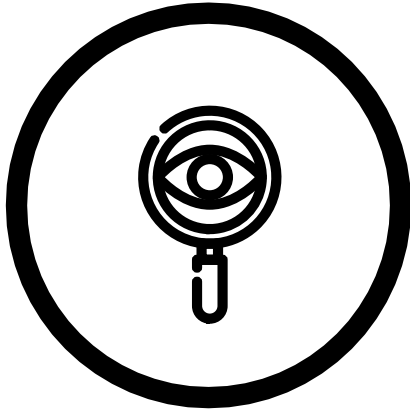
23%
COST SAVINGS

The average cost savings
we have made for clients
across London

TENANTS WE'VE FOUND AMAZING SPACES FOR



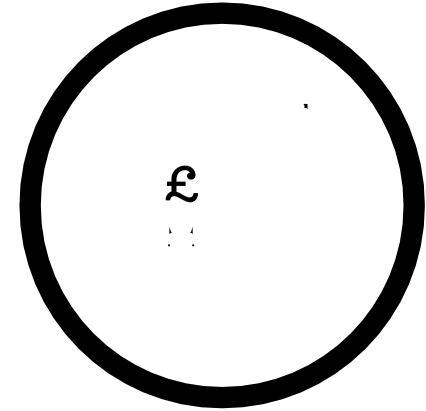
WHY USE BELCOR



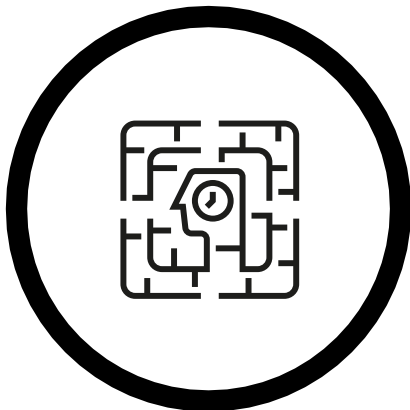
We do the searching,
so that you don't
have to



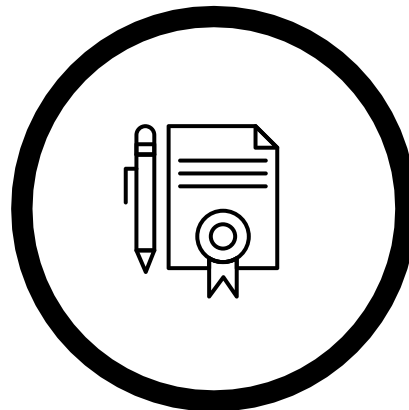
We are able to
introduce off-market
opportunities



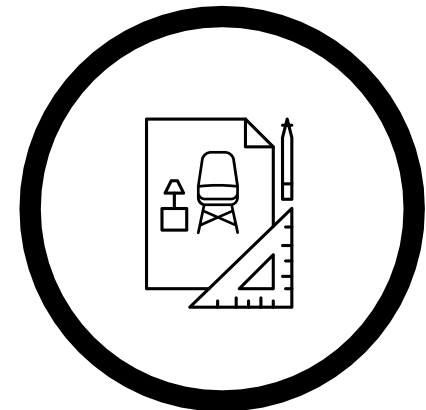
We know the market,
negotiating the best terms
to save you time and money



Our experience will prevent
you from signing up to
onerous terms that could
affect future growth



We manage the legal
process, ensuring that
your deal successfully
completes on time and in
your best interests



Alongside our partners
we provide design &
fit-out advice to suit
your companies office
requirements

OUR TENANT REPRESENTATION PROCESS

1

STRATEGIC REVIEW

- > Client meeting to gain clear understanding of your requirement
- > Provide specialist advice on current market climate

2

PROPERTY SEARCH

- > Identify 'on market' and 'off market' opportunities
- > Shortlisting suitable options

3

ACCOMPANIED VIEWING TOURS

- > Viewing premises options
- > Space planning preferred options
- > Further viewings of final options

4

NEGOTIATIONS & AGREEING TERMS

- > Achieving the most favourable terms
- > Providing clarity and advice on all terms

5

LEGAL NEGOTIATIONS

- > Supporting your solicitor
- > Monitoring the transaction process

6

FIT-OUT

- > Our fit-out partners can help with every step up until move in day



**Central
Film
School**

We worked on behalf of CFS to acquire this 15,000 sq ft mid-terraced Victorian building in Clapham off-market.



We represented this global iconic brand in acquiring 'The Beats Residency' building in the heart of Shoreditch.



WHITBY STREET



We acted on behalf of one of the UK's fastest growing streetwear companies to acquire their new HQ in this converted warehouse building in the heart of Farringdon.



SOMESUCH

We represented this trendy production company in finding this 5,000 sq ft hidden gem in Wilkes Street, Spitalfields.

H. SUSKIN (TEXTILES) LTD.
GENERAL TEXTILE & TRIMMING MERCHANTS
4 WILKES STREET E1 Tel: 247 1602 3-4286

**WE'RE READY
TO FIND YOUR
COMPANY'S
NEW HOME**

BELCOR

Contact the team to begin your search

**020 7375 3444 / INFO@BELCOR.LONDON
WWW.BELCOR.LONDON**